



**MANUFACTURER TERMS**

**ATLANTA**

5/30/2019

MFR	FREIGHT ALLOWED MIN. - CONTIGUOUS U.S.	WARRANTY
ACCLAIM	\$7,500	<a href="#">Click here</a>
AMBIANCE	See Generation Brands Below	
AMERLUX INTERIOR & EXTERIOR	\$3,000	<a href="#">Click here</a>
BARTCO	\$8,000	<a href="#">Click here</a>
BEGA	Prepaid Except Poles	<a href="#">Click here</a>
BETACALCO	The Sellers will consign all goods by the method considered by them to be most appropriate. All orders under USD \$3500 (Canada CAN \$3500) net invoice total, after all discount but before all taxes, will be charged freight and packing.	5 Year Limited Warranty. A+W can provide details.
CANTO USA	Prepaid and Add	3 Years
<b>EATON LIGHTING</b>		
AMETRIX	\$2,500	<a href="#">Click here</a>
ATLITE	\$5,000	<a href="#">Click here</a>
EATON CONTROLS	\$1,000	<a href="#">Click here</a>
CORELITE	\$5,000	<a href="#">Click here</a>
EPHESUS LIGHTING	ALWAYS + FRT	<a href="#">Click here</a>
FAIL-SAFE	\$1,500	<a href="#">Click here</a>
HALO	\$1,500	<a href="#">Click here</a>
INVUE	\$1,500	<a href="#">Click here</a>
IO LED	\$2,500	<a href="#">Click here</a>
IRIS	\$1,500	<a href="#">Click here</a>
LUMARK	\$1,500	<a href="#">Click here</a>
LUMIERE	\$2,500	<a href="#">Click here</a>
MCGRAW-EDISON	\$1,500	<a href="#">Click here</a>
METALUX	\$1,500	<a href="#">Click here</a>
MWS	\$1,500	<a href="#">Click here</a>
NEO-RAY	\$5,000	<a href="#">Click here</a>
PDS	\$1,500	<a href="#">Click here</a>
PORTFOLIO	\$1,500	<a href="#">Click here</a>
RSA	\$2,500	<a href="#">Click here</a>
SHAPER	\$2,500	<a href="#">Click here</a>
SURE-LITES	\$1,500	<a href="#">Click here</a>
ECHOFLEX	\$1,500	<a href="#">Click here</a>
ECOSENSE	\$5,000	<a href="#">Click here</a>
EMERGILITE	\$1,000	<a href="#">Click here</a>
ENLIGHTED	\$1,500	<a href="#">Click here</a>
ETC	Dimming Sys - Inc. in quote - Individual Fix - Shipping not inc.	<a href="#">Click here</a>
FOCAL POINT	\$5,000	<a href="#">Click here</a>
<b>GENERATION BRANDS:</b>	You can combine Tech, LBL & Ambiance on one PO to make Frt.	
AMBIANCE	\$2,000	<a href="#">Click here</a>
LBL	\$2,000	
TECH LIGHTING	\$2,000	<a href="#">Click here</a>
ELEMENT	CONTACT ARDD + WINTER	See Each Spec. Sheet
ILC	\$5,000	LightLEEDer 2 Years R40 Relay 5 Years LightMaster 1 Year All Other Relays 3 Years Apprentice II 1 Year All Other Products 1 Year
ILLUMITEX	FOB, prepaid & add unless negotiated	<a href="#">Click here</a>
JESCO	\$1,000	<a href="#">Click here</a>
KENALL	1. Any High Abuse fixture shipment within continental U.S.A. with invoice amount of \$500 or more will be prepaid and allowed. 2. Any High Abuse parts, 8' fixture, Continuous Row or Geometric Modular System, Custom, Transportation, Medical, Sealed Enclosure or Security Detention business shipment within continental U.S.A. with invoice amount of \$3,000 or more, will be prepaid and allowed.	<a href="#">Click here</a>
KING LUMINAIRE	ALWAYS + FRT	<a href="#">Click here</a>
KLIK USA	<b>NEEDS WORK</b>	<a href="#">Poles &amp; Bollards</a>
KW INDUSTRIES	Prepaid and Add	Fixtures 5 Years, Drivers 1 Year
LBL	\$1,500	<a href="#">Click here</a>
LUMINII	See Generation Brands Above	
LUMINII	Deliveries are F.O.B. origins. Freight is pre-paid by Luminii on shipments of products valued at \$5,000 net, and above, to all points in the contiguous US (not including Alaska and Hawaii). Shipments of less than \$5,000 net value are subject to freight charges. Additional charges may apply for express, partial or other shipments.	<a href="#">Click here</a>
LUMIUM	\$5,000	<a href="#">Click here</a>
LUMOS	ALWAYS + FRT	See Each Spec. Sheet
LYTE POLES	Delivery of poles is F.O.B. factory, freight allowed on orders with a total book price value of \$1,500 or more. Anchor bolts can be sent in advance of poles with the cost of freight being borne by the customer. Freight Authorization forms, signed by the customer, will be required on all pre-shipped anchor bolts and orders that do not meet our freight allowance, prior to shipment.	<a href="#">Click here</a>
MCFADDEN LIGHTING	ALWAYS + FRT	<a href="#">Click here</a>
MERCURY LIGHTING	\$2,000	<a href="#">Click here</a>
METEOR	ALWAYS + FRT	<a href="#">Click here</a>
MYERS POWER PRODUCTS	Inverter sales (complete systems versus parts) for Series E, IE, C, CI, CIII, EM & CM units are "PREPAID & ALLOWED", FOB Factory.  Inverter sales (complete systems versus parts) for Series LV & LVM units are "PREPAID & CHARGE", FOB Factory ..... Depending upon product mix of VA sizes and approval by Myers' GM, orders shipping to a distributor warehouse and order total \$5000 and larger MAY possibly ship "PREPAID & ALLOWED". Such orders shall be considered on a case per case basis.  Service Components (Batteries and electrical parts used for replacement in, or repair of, a system) are "PREPAID & CHARGE" ..... ALWAYS	See Each Spec. Sheet or contact A+W
<b>START BACK HERE</b>		
PATHWAY	\$2,500	<a href="#">Click here</a>
PEMCO	\$5,000	<a href="#">Click here</a>
PLP TECHNOLOGIES	\$3,000 - Product only shipping East of the Mississippi River	<a href="#">Click here</a>
PMC LIGHTING	\$5,000	<a href="#">PMC Products - Click here</a> <a href="#">PMC LED Products - Click here</a>
PRECISELED	\$1,000	<a href="#">Click here</a>
PRIMUS	ALWAYS + FRT	<a href="#">Click here</a>
RAMBUSCH	30 fix or \$7,000	5 YRS
SOLAS RAY	FOB Seller's shipping point	<a href="#">Click here</a>
SPECTRUM LIGHTING	EAST OF MISS \$2,000 - WEST OF MISS \$3500	See Each Product Page & Spec. Sheet
STRESSCRETE	Included in Quote Price	<a href="#">Click here</a>
STRUCTURA	ALWAYS + FRT	<a href="#">Click here</a>
TECH LIGHTING	See Generation Brands Above	
TERON LIGHTING	\$3,500 if within continental US boarders AND order paid within terms	<a href="#">Click here</a>
TIVOLI	\$5,000	1 YR
TLS	ALWAYS + FRT	<a href="#">Click here</a>
TMB	ALWAYS + FRT	<a href="#">Click here</a>
TREM	ALWAYS + FRT	
TUBE LIGHTING PRODUCTS	ALWAYS + FRT	See Each Spec. Sheet
VALEN ENERGY	Freight depends on products	See Each Spec. Sheet
VISA	\$3,000 via a carrier of Visa Lighting's choice. Less than \$1,000 = \$50 Freight \$2,001 - \$3,000 = \$200 Freight \$1,001 - \$2,000 = \$100 Freight Parts = \$15 Freight	<a href="#">Click here</a>
VISTA PRO	\$1500 on fixtures only - you can not include the transformers in the total \$ amount - they are figured separately and are ONLY ppd if there are over (12) trans - better to quote + FRT always	<a href="#">Click here</a>



**MANUFACTURER TERMS**

**SAVANNAH**

5/30/2019

MFR	FREIGHT ALLOWED MIN. - CONTIGUOUS U.S.	WARRANTY
ACCLAIM	\$7,500	<a href="#">Click here</a>
ALUMILITE	\$8,000	<a href="#">See Each Spec. Sheet or Contact A+W</a>
AMERLUX INTERIOR & EXTERIOR	\$3,000	<a href="#">Click here</a>
BARTCO	\$8,000	<a href="#">Click here</a>
BASELITE	\$2,500	<a href="#">Contact A+W</a>
BEACHSIDE	<a href="#">Click here</a>	<a href="#">Click here</a>
BETACALCO	The Sellers will consign all goods by the method considered by them to be most appropriate. All orders under USD \$3500 (Canada CAN \$3500) net invoice total, after all discount but before all taxes, will be charged freight and packing.	5 Year Limited Warranty. A+W can provide details.
CALI	ALWAYS + FRT; MIN FRT \$50	<a href="#">Click here</a>
CANTO USA	Prepaid and Add	<b>3 Years</b>
CMT	UNDER \$3,000, 20% OF ORDER + \$150 FLAT FEE	<a href="#">Contact A+W</a>
<b>EATON LIGHTING</b>		
AMETRIX	\$2,500	<a href="#">Click here</a>
ATLITE	\$5,000	<a href="#">Click here</a>
EATON CONTROLS	\$1,000	<a href="#">Click here</a>
CORELITE	\$5,000	<a href="#">Click here</a>
EPHESUS LIGHTING	ALWAYS + FRT	<a href="#">Click here</a>
FAIL-SAFE	\$1,500	<a href="#">Click here</a>
HALO	\$1,500	<a href="#">Click here</a>
INVUE	\$1,500	<a href="#">Click here</a>
IO LED	\$2,500	<a href="#">Click here</a>
IRIS	\$1,500	<a href="#">Click here</a>
LUMARK	\$1,500	<a href="#">Click here</a>
LUMIERE	\$2,500	<a href="#">Click here</a>
MCGRAW-EDISON	\$1,500	<a href="#">Click here</a>
METALUX	\$1,500	<a href="#">Click here</a>
MWS	\$1,500	<a href="#">Click here</a>
NEO-RAY	\$5,000	<a href="#">Click here</a>
PDS	\$1,500	<a href="#">Click here</a>
PORTFOLIO	\$1,500	<a href="#">Click here</a>
RSA	\$2,500	<a href="#">Click here</a>
SHAPER	\$2,500	<a href="#">Click here</a>
SURE-LITES	\$1,500	<a href="#">Click here</a>
ECOSENSE	\$5,000	<a href="#">Click here</a>
EMERGILITE	\$1,000	<a href="#">Click here</a>
ENLIGHTED	\$1,500	<a href="#">Click here</a>
ETC	Dimming Sys - Inc. in quote - Individual Fix - Shipping not inc.	<a href="#">Click here</a>
FOCAL POINT	\$5,000	<a href="#">Click here</a>
ILLUMITEX	FOB, prepaid & add unless negotiated	<a href="#">Click here</a>
IMPACT	ALWAYS FREIGHT ALLOWED	<a href="#">Contact A+W</a>
INDUSTRIAL RIG LIGHTS	\$4,000	<a href="#">See Each Spec. Sheet</a>
JESCO	\$1,000	<a href="#">Click here</a>
KING LUMINAIRE	ALWAYS + FRT	<a href="#">Click here</a>
KLIK USA	Prepaid and Add	Fixtures 5 Years, Drivers 1 Year
KURTZON	Over \$5,000	<a href="#">Click here</a>
KW INDUSTRIES	\$1,500	<a href="#">Click here</a>
L.C. DOANE	\$3,000	<a href="#">Click here</a>
LIGHTSMITH	\$2,000	<a href="#">Click here</a>
LUMINII	Deliveries are F.O.B. origins. Freight is pre-paid by Luminii on shipments of products valued at \$5,000 net, and above, to all points in the contiguous US (not including Alaska and Hawaii). Shipments of less than \$5,000 net value are subject to freight charges. Additional charges may apply for express, partial or other shipments.	<a href="#">Click here</a>
LUMIUM	\$5,000	<a href="#">Click here</a>
LUMOS	ALWAYS + FRT	<a href="#">See Each Spec. Sheet</a>
LYTE POLES	Delivery of poles is F.O.B. factory, freight allowed on orders with a total book price value of \$1,500 or more. Anchor bolts can be sent in advance of poles with the cost of freight being borne by the customer. Freight Authorization forms, signed by the customer, will be required on all pre-shipped anchor bolts and orders that do not meet our freight allowance, prior to shipment.	<a href="#">Click here</a>
MCFADDEN LIGHTING	ALWAYS + FRT	<a href="#">Click here</a>
METEOR	ALWAYS + FRT	<a href="#">Click here</a>
MYERS POWER PRODUCTS	Inverter sales (complete systems versus parts) for Series E, IE, C, CI, CIII, EM & CM units are "PREPAID & ALLOWED", FOB Factory.  Inverter sales (complete systems versus parts) for Series LV & LVM units are "PREPAID & CHARGE", FOB Factory ..... Depending upon product mix of VA sizes and approval by Myers' GM, orders shipping to a distributor warehouse and order total \$5000 and larger MAY possibly ship "PREPAID & ALLOWED". Such orders shall be considered on a case per case basis.  Service Components (Batteries and electrical parts used for replacement in, or repair of, a system) are "PREPAID & CHARGE" ..... ALWAYS	<a href="#">See Each Spec. Sheet or contact A+W</a>
NAFCO	LED PRICING INCL IN STANDARD GROUND FREIGHT	<a href="#">Click here</a>
NAFCO POLES	Freight incl.; Bracket pricing + FRT for under \$750, call for best price	<a href="#">Click here</a>
PATHWAY	\$2,500	<a href="#">Click here</a>
PEMCO	\$5,000	<a href="#">Click here</a>
PMC LIGHTING	\$5,000	<a href="#">PMC Products - Click here</a> <a href="#">PMC LED Products - Click here</a>
PRECISELED	\$1,000	<a href="#">Click here</a>
PRIMUS	ALWAYS + FRT	<a href="#">Click here</a>
SELF		
SIGNAL-TECH	ALWAYS + FRT	<a href="#">Click here</a>
SKYLER	ALWAYS + FRT	<a href="#">Click here</a>
SOLAS RAY	FOB Seller's shipping point	<a href="#">Click here</a>
SONARAY		
SPECTRUM LIGHTING	EAST OF MISS \$2,000 - WEST OF MISS \$3500	<a href="#">See Each Product Page &amp; Spec. Sheet</a>
STRESSCRETE	Included in Quote Price	<a href="#">Click here</a>
STRUCTURA	ALWAYS + FRT	<a href="#">Click here</a>
SUN VALLEY	\$2,500 FOB Factory, FFA. <a href="#">Details here</a>	<a href="#">Click here</a>
TERON LIGHTING	\$3,500 if within continental US boarders AND order paid within terms	<a href="#">Click here</a>
TIMES SQUARE	\$5,000	<a href="#">See Each Spec. Sheet</a>
TIVOLI	\$5,000	<b>1 YR</b>
TLS	ALWAYS + FRT	<a href="#">Click here</a>
TMB	ALWAYS + FRT	<a href="#">Click here</a>
U.S. ARCHITECTURAL	\$2,500 FOB Factory, FFA. <a href="#">Details here</a>	<a href="#">Click here</a>
UTOPIA	\$2,000	<a href="#">Click here</a>
VALEN ENERGY	Freight depends on products	<a href="#">See Each Spec. Sheet</a>
VISA	\$3,000 via a carrier of Visa Lighting's choice. Less than \$1,000 = \$50 Freight \$2,001 - \$3,000 = \$200 Freight \$1,001 - \$2,000 = \$100 Freight Parts = \$15 Freight	<a href="#">Click here</a>
VISTA PRO	\$1500 on fixtures only - you can not include the transformers in the total \$ amount - they are figured separately and are ONLY ppd if there are over (12) trans - better to quote + FRT always	<a href="#">Click here</a>
VIVID LEDS	Freight allowed except Bollards & Gooseneck Fixtures	<a href="#">Click here</a>
VOLUME	S&H applied to all orders + FRT	<a href="#">See Each Spec. Sheet</a>



**MANUFACTURER TERMS**

**JACKSONVILLE - GAINESVILLE - TALLAHASSEE**  
**(DAYTONA Mfrs. Included In List Below)**

5/30/2019

<b>MFR</b>	<b>FREIGHT ALLOWED MIN. - CONTIGUOUS U.S.</b>	<b>WARRANTY</b>
ACCLAIM	\$7,500	<a href="#">Click here</a>
ALLIANCE COMPOSITES	CONTACT ARDD & WINTER	<a href="#">Click here</a>
ALTMAN	ALWAYS + FRT	<a href="#">Click here</a>
AMERLUX INTERIOR & EXTERIOR	\$3,000	<a href="#">Click here</a>
AXIS	\$5,000	<a href="#">Click here</a>
BARTCO	\$8,000	<a href="#">Click here</a>
BETACALCO	The Sellers will consign all goods by the method considered by them to be most appropriate. All orders under USD \$3500 (Canada CAN \$3500) net invoice total, after all discount but before all taxes, will be charged freight and packing.	5 Year Limited Warranty. A+W can provide details.
CELESTIAL	\$3,000	<a href="#">Click here</a>
<b>EATON LIGHTING</b>		
AMETRIX	\$2,500	<a href="#">Click here</a>
ATLITE	\$5,000	<a href="#">Click here</a>
EATON CONTROLS	\$1,000	<a href="#">Click here</a>
CORELITE	\$5,000	<a href="#">Click here</a>
EPHESUS LIGHTING	ALWAYS FRT ALLOWED (NEED QUOTE FOR ALL ORDERS)	<a href="#">Click here</a>
FAIL-SAFE	\$1,500	<a href="#">Click here</a>
HALO	\$1,500	<a href="#">Click here</a>
INVUE	\$1,500	<a href="#">Click here</a>
IO LED	\$2,500	<a href="#">Click here</a>
IRIS	\$1,500	<a href="#">Click here</a>
LUMARK	\$1,500	<a href="#">Click here</a>
LUMIERE	\$2,500	<a href="#">Click here</a>
MCGRAW-EDISON	\$1,500	<a href="#">Click here</a>
METALUX	\$1,500	<a href="#">Click here</a>
MWS	\$1,500	<a href="#">Click here</a>
NEO-RAY	\$5,000	<a href="#">Click here</a>
PDS	\$1,500	<a href="#">Click here</a>
PORTFOLIO	\$1,500	<a href="#">Click here</a>
RSA	\$2,500	<a href="#">Click here</a>
SHAPER	\$2,500	<a href="#">Click here</a>
SURE-LITES	\$1,500	<a href="#">Click here</a>
ECHOFLEX	\$1,500	<a href="#">Click here</a>
ECLIPSE	\$3,000 (East of Mississippi)	<a href="#">Click here</a>
ELATION	\$7,500	<a href="#">Click here</a>
EMERGILITE	\$1,000	<a href="#">Click here</a>
ENLIGHTED	\$1,500	<a href="#">Click here</a>
FOCAL POINT	\$5,000	<a href="#">Click here</a>
HESSAMERICA	\$3,500 (NOT INCLUDING POLES)	<a href="#">Click here</a>
ILLUMITEX	FOB, prepaid & add unless negotiated	<a href="#">Click here</a>
IMPACT	ALWAYS FREIGHT ALLOWED	Contact A+W
JESCO	\$1,000	<a href="#">Click here</a>
KING LUMINAIRE	ALWAYS + FRT	<a href="#">Click here</a>
KLIK USA	Prepaid and Add	Fixtures 5 Years, Drivers 1 Year
KW INDUSTRIES	\$1,500	<a href="#">Click here</a>
LUMINII	Deliveries are F.O.B. origins. Freight is pre-paid by Luminii on shipments of products valued at \$5,000 net, and above, to all points in the contiguous US (not including Alaska and Hawaii). Shipments of less than \$5,000 net value are subject to freight charges. Additional charges may apply for express, partial or other shipments.	<a href="#">Click here</a>
LUMOS	ALWAYS + FRT	See Each Spec. Sheet
LYTE POLES	Delivery of poles is F.O.B. factory, freight allowed on orders with a total book price value of \$1,500 or more. Anchor bolts can be sent in advance of poles with the cost of freight being borne by the customer. Freight Authorization forms, signed by the customer, will be required on all pre-shipped anchor bolts and orders that do not meet our freight allowance, prior to shipment.	<a href="#">Click here</a>
MCFADDEN LIGHTING	ALWAYS + FRT	<a href="#">Click here</a>
MERCURY LIGHTING	\$2,000	<a href="#">Click here</a>
MYERS POWER PRODUCTS	Inverter sales (complete systems versus parts) for Series E, IE, C, CI, CIII, EM & CM units are "PREPAID & ALLOWED", FOB Factory.  Inverter sales (complete systems versus parts) for Series LV & LVM units are "PREPAID & CHARGE", FOB Factory .....  Depending upon product mix of VA sizes and approval by Myers' GM, orders shipping to a distributor warehouse and order total \$5000 and larger MAY possibly ship "PREPAID & ALLOWED".  Such orders shall be considered on a case per case basis.  Service Components (Batteries and electrical parts used for replacement in, or repair of, a system) are "PREPAID & CHARGE" ..... ALWAYS LED PRICING INCL IN STANDARD GROUND FREIGHT	See Each Spec. Sheet or contact A+W
NAFCO	Freight incl.; Bracket pricing + FRT for under \$750, call for best price	<a href="#">Click here</a>
NAFCO POLES		<a href="#">Click here</a>
NORDEON	\$1,500	See Each Spec. Sheet or contact A+W
OXYGEN	ALWAYS + FRT 10% OF THE ORDER	Contact A+W
PATHWAY	\$2,500	<a href="#">Click here</a>
PEMCO	\$5,000	<a href="#">Click here</a>
PLP TECHNOLOGIES	\$3000 - Product only shipping East of the Mississippi River	<a href="#">Click here</a>
PMC LIGHTING	\$5,000	<a href="#">PMC Products - Click here</a> <a href="#">PMC LED Products - Click here</a>
PRECISELED	\$1,000	<a href="#">Click here</a>
PRIMUS	ALWAYS + FRT	<a href="#">Click here</a>
SOLAS RAY	FOB Seller's shipping point	<a href="#">Click here</a>
SPECTRUM LIGHTING	EAST OF MISS \$2,000 - WEST OF MISS \$3500	See Each Product Page & Spec. Sheet
STRESSCRETE	Included in Quote Price	<a href="#">Click here</a>
STRUCTURA	ALWAYS + FRT	<a href="#">Click here</a>
SUN VALLEY	\$2,500 FOB Factory, FFA. <a href="#">Details here</a>	<a href="#">Click here</a>
TERON LIGHTING	\$3,500 if within continental US borders AND order paid within terms	<a href="#">Click here</a>
TLS	ALWAYS + FRT	<a href="#">Click here</a>
TREM	ALWAYS + FRT	Contact A+W
TUBE LIGHTING PRODUCTS	ALWAYS + FRT	See Each Spec. Sheet
U.S. ARCHITECTURAL	\$2,500 FOB Factory, FFA. <a href="#">Details here</a>	<a href="#">Click here</a>
VALEN ENERGY	Freight depends on products	See Each Spec. Sheet
VANTAGE LIGHTING	\$2,500 East of Mississippi, \$3,000 West of Mississippi	<a href="#">Click here</a>
VAN TEAL	ALWAYS PLUS FREIGHT	Contact A+W
VIBIA	ALWAYS + FRT	1 Year Standard. Consult A+W for longer warranty options.
VISA	\$3,000 via a carrier of Visa Lighting's choice. Less than \$1,000 = \$50 Freight \$2,001 - \$3,000 = \$200 Freight \$1,001 - \$2,000 = \$100 Freight Parts = \$15 Freight	<a href="#">Click here</a>
VISTA PRO	\$1500 on fixtures only - you can not include the transformers in the total \$ amount - they are figured separately and are ONLY added if there are over (12) trans - better to quote + FRT always	<a href="#">Click here</a>
VIVID LEDS	Freight allowed except Bollards & Gooseneck Fixtures	<a href="#">Click here</a>
VODE	ALWAYS + FRT	<a href="#">Click here</a>